



## **Quinseenum Lands Inc.**

Trusted First Nation Lands & Governance Solutions

### **Overview**

Quinseenum Lands Inc. is a family-owned business incorporated in 2019 with over 40 years of combined experience in First Nation lands management. With deep knowledge of both the Indian Act and Land Code systems, we provide practical, community-focused support to First Nations across B.C.

### **What We Do**

We specialize in lands governance, including land office setup, Land Code implementation, leases and permits, Individual land holdings, wills & estates, law making, policy development, land development, economic developing and GIS mapping. Our team also supports First Nations with housing strategies, rent reviews, and property taxation.

### **Elections & Referendums**

We offer full Electoral Officer services for Custom and Indian Act elections, as well as Land Code and settlement referendums. Our services include policy development, training, and mentorship for long-term capacity building.

### **Economic Development**

We support communities in aligning land use with economic goals through business permitting, land readiness, and project planning. We also partner with developers to identify and advance viable development opportunities on First Nation lands—fostering sustainable growth and long-term revenue for communities.

### **Financial Management**

Our team provides tailored support for budgeting, rent collection, financial reporting, and policy development to strengthen lands-related financial oversight and transparency. We also assist with the development of Financial Administration Laws and support community efforts to explore investment opportunities, including in the stock market and cryptocurrency—promoting long-term financial growth and stability.

## Meet the Team

Valerie Sam (Lytton First Nation)

Valerie is a co-founder of Quinseenum Lands Inc. and is a Land Management Specialist. She has provided and worked in various roles at a Band or First Nation through Quinseenum Lands Inc. as a Lands Manager or interim Lands Manager, Leasing Officer, PM4 Land Management and Leasing Officer, Land Code Coordinator, Recovery Manager and Recovery Team member. She has worked under all Land Regimes except for Treaty. She has over two decades of experience in First Nation lands governance. She has played a pivotal role in supporting communities through the transition from Indian Act land systems to Land Code-based self-governance. Her background includes extensive work in land administration, policy development, and community engagement. Valerie is known for her hands-on approach, mentoring staff and building capacity within Lands departments. Professional background include Indian Affairs Lands Management Training Program, Business Administration Diploma, Land Surveying, Real Estate Trading and Rental Property Management.

Murray Sam

(Shxwhá:y Village - Skway First Nation)

Murray is a seasoned professional in land governance with decades of experience across various Indigenous governance systems. As a co-founder of Quinseenum Lands Inc. He holds a Diploma in Computer Information Systems and a Certificate in Microcomputers in Business from the University of the Fraser Valley (UFV). He is highly regarded for his work in delivering training and capacity-building workshops across B.C., supporting Lands staff, Council, and community members in understanding their land governance responsibilities. Murray is currently leading the development of an Online Election System and an Online Referral System to support modern, efficient governance processes for First Nations.

Kailee Narte

Bachelor of Arts in Psychology & Minor in Business

(Shxwhá:y Village - Skway First Nation)

Kailee Narte has over five years of experience working in Indigenous Lands Governance, with a strong background in policy, land management, and community-driven development. She studied psychology and business at the University of Victoria and has hands-on experience with the First Nations Land Registry System (FNLRs). Kailee is passionate about supporting First Nations in making land decisions that reflect their values and long-term goals. She's all about collaboration, clear communication, and helping create systems that work for the community. Kailee is proud to support the important work of Nation-building and self-determination.

Mario Narte

MSF, BS ~ KRS

(Shxwhá:y Village - Skway First Nation)

A graduate of the University of Hawaii at Manoa with a Master of Science in Finance earned in May 2025 and a Bachelor of Science in Kinesiology, Mario Narte brings modern-day knowledge to support Indigenous Land Management. As the CFO of Quinseenum Lands Inc., he leverages

his financial expertise to drive sustainable growth. Additionally, Mario is a cryptocurrency investor and enthusiast, currently conducting private research on blockchain technology to enhance Indigenous sovereignty.

### **Contact Us**

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